

**Sambhram Academy of Management Studies**  
**Faculty Development Program**  
**“The Inner Edge: A New Dimension Enhancing Leadership Abilities”**  
**Resource Person: Dr. Ajit S Sabnis**  
**June 29, 2018/10-13 Hours**

“A New Dimension has its fulcrum in Inner Edge and Inner Edge has the fulcrum on the domain of Inner Consciousness” is the statement with which Dr. Ajit Sabnis, the Resource Person, started the session. He says Inner Consciousness is nothing but abundant source of energy and fountainhead of inspiration, should be made to take charge of our mundane superficial activities to establish a superior society. This Consciousness is deep within us and the process of bringing forward our **True Self** shall entail into the phenomenon of **All in One and One in All** principle. Thus, ‘the inner edge’ becomes evident for a true leader where our inner consciousness becomes the external expression and management by consciousness becomes the way of life.

In common parlance it can be called as ‘Self Governing Leadership’, living the values professed, and to ideate more perfect let’s realize the concept in detail: **Leadership** is one of the critical attributes of a person who leads and all of us are leaders in our own sphere so we have to be self propelled and have something different than any one right from our childhood. Leader’s goal should be to motivate, inspire and galvanize team members around so the goal set become a reality; the leader should be able to maintain enthusiasm and zeal of all to reach destination against all odds. The questions need to be asked about self and knowing the self is extremely important too; it’s a fact that human being is an insignificant dot on this universe.

A genuine leader has integrity as the very core fiber of his influence; living the values he professes is what gives him credibility and allow others to place trust in him. Steven Covey in his book ‘The Speed of Trust’ says one’s productivity is

directly proportional to the trust his leader has in him. Metcalf of Forbes in her book "Leadership 2050" talks of competencies of the Future Leader: humility with strong core knowledge, unwavering commitment in the right direction, 360 degree thinker, intellectually versatile, reliable and reflective, inspirational and motivational and collaborative and creative. Subsequent research reflects leaders: broad mix of many qualities, strength in one area not to compensate for weakness in other areas, domain expertise and emotionally stable to face the chaos.

Dr. Ajit brought to the dialogue about the emergence of 'Globalization' as a new phenomenon of the 20<sup>th</sup> Century and also spoke about the pros and cons of it. He then touched upon the concept of "Sustainable Development" which stands on five pillars namely economic, cultural, social, environmental and spiritual values. Then it was tried to get an answer for the meaning of the word "Education" by posing the following question: Whether education means success, employability or economic influence; only education makes a person to get motivated by the self. Education is remembering something that remains in the mind after forgetting everything taught in the School.

He also spoke about the truths of Inner Edge; every individual is a soul in evolution. He underlined three important dimensions of Inner Edge which are: Identification [becoming one what to does], Integration [assimilating or evolving solution] and Inspiration [inspired to implement] which help in continuous acquisition of knowledge leading to holistic development of the individual in all spheres. An individual has to prepare for future based on strong foundation of the past and a true leader has to be motivational, inspirational, trustworthy and self-driven. By developing the inner edge abilities we can manifest leadership abilities in ourselves first and then in others; only then younger generations can be expected to become worthy inhabitants of this country and this planet too